

## We Are Entrepreneur Investors

### Who We Are

Founded in **2013**

**\$4.0bn+**<sup>1</sup>

**60** Person team based  
in New York, NY

## Investment Criteria

**Company Size:** \$5 - \$75mm EBITDA

**Equity Investment:** \$25mm - \$200mm+

**Geography:** North America and Strategic International Opportunities

**Deal Structure:**

- Majority Buyout
- Minority Investment
- Structured Equity
- Capital Markets Solutions

### Fund

|                                     |                                     |                                     |                                     |                                     |
|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|
| Fund 1.0:<br><b>\$200mm</b><br>2014 | Fund 2.0:<br><b>\$250mm</b><br>2019 | Fund 3.0:<br><b>\$600mm</b><br>2021 | Fund 4.0:<br><b>\$850mm</b><br>2023 | Fund 5.0:<br><b>\$1.2bn</b><br>2025 |
|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|

### Core Sectors

#### Multi-Unit Retail

- Food and Beverage
- Franchised concepts
- Out of Home Experiences
- Niche Retail

#### Consumer/Commercial Services

- Automotive
- Residential Services
- Pet
- Environmental Services
- Mechanical Contractors (MEP)

#### Health and Wellness






















- MedSpa
- Beauty
- Fitness
- Retailized Healthcare

For New Investment Opportunities:

Joe Solano | [solano@garnettstation.com](mailto:solano@garnettstation.com) | 828-310-4539 | [garnettstation.com](http://garnettstation.com)












<sup>1</sup> Assets under management ("AUM") are \$3.8 billion as of 9/30/25, and reflect gross investment values plus unfunded commitments.

## Current Investments

|  |  |   |   |   |   |  |
|--|--|---|---|---|---|--|
|  <p><b>American Fence &amp; Supply Co., Inc.:</b> Commercial fencing, gates, and access controls provider<br/>Invested: 2026*<br/>HQ: Detroit, MI</p> |  <p><b>Sarku Japan:</b> Japanese QSR concept with locations throughout the US and Canada<br/>Invested: 2025*<br/>HQ: Markham, Ontario</p> |  <p><b>True North Fleet Services:</b> Truck / trailer maintenance and repair provider<br/>Invested: 2025*<br/>HQ: Glen Mills, PA</p> |  <p><b>Honey Baked Ham:</b> Iconic retailer known for hams and other specialty food products<br/>Invested: 2025*<br/>HQ: Atlanta, GA</p> |  <p><b>Skybound Service Partners:</b> Commercial roofing services provider<br/>Invested: 2025*<br/>HQ: Atlanta, GA</p>          |  <p><b>Grizzly MEP:</b> Commercial HVAC services provider<br/>Invested: 2025*<br/>HQ: Athens, GA</p>                     |  <p><b>StayTerra:</b> Vacation rental property management company<br/>Invested: 2024*<br/>HQ: Bradenton, FL</p> |
|  <p><b>Redwood Environmental:</b> Environmental services provider<br/>Invested: 2024*<br/>HQ: Bristol, PA</p>   |  <p><b>Mountainside Fitness:</b> Premium value regional fitness concept<br/>Invested: 2024*<br/>HQ: Scottsdale, AZ</p>                    |  <p><b>Accident Care Alliance:</b> Personal Injury focused healthcare provider<br/>Invested: 2023*<br/>HQ: New York, NY</p>          |  <p><b>First Ridge Service:</b> Residential roofing consolidator<br/>Invested: 2023*<br/>HQ: Minneapolis, MN</p>                         |  <p><b>Firebirds:</b> Polished casual dining concept<br/>Invested: 2023<br/>HQ: Charlotte, NC</p>                               |  <p><b>Goodturn:</b> Tire and general automotive repair shops<br/>Invested: 2023*<br/>HQ: Miami, FL</p>                  |  <p><b>Flagstop:</b> Virginia based express car wash concept<br/>Invested: 2022*<br/>HQ: Richmond, VA</p>       |
|  <p><b>Woof Gang Bakery:</b> Largest pet services franchisor<br/>Invested: 2022<br/>HQ: Miami, FL</p>   |  <p><b>Authentic Restaurant Brands:</b> Conglomerate of iconic regional restaurant brands<br/>Invested: 2021*<br/>HQ: Miami, FL</p>       |  <p><b>WOW Carwash:</b> Las Vegas based express car wash concept<br/>Invested: 2021*<br/>HQ: Las Vegas, NV</p>                       |  <p><b>Fat Tuesdays:</b> Frozen daquiri and specialty beverage concept<br/>Invested: 2021<br/>HQ: Miami, FL</p>                          |  <p><b>Checkers:</b> Leading franchisor of Checkers and Rally's burger restaurants<br/>Invested: 2020<br/>HQ: Tampa Bay, FL</p> |  <p><b>Kona Ice:</b> Largest franchisor of mobile food and beverage concepts<br/>Invested: 2019<br/>HQ: Florence, KY</p> |  <p><b>Out West:</b> Largest franchisee of Outback Steakhouse<br/>Invested: 2019<br/>HQ: San Diego, CA</p>      |

\*Actively pursuing add-ons

## Selected Realized Investments

|   |   |   |   |  |  |   |
|---|---|---|---|--|--|---|
|  <p><b>United FP</b><br/>Invested: 2023<br/>Exited: 2024<br/>HQ: Austin, TX,</p> |  <p><b>Carrols Restaurant Group</b><br/>Invested: 2019<br/>Exited: 2024<br/>HQ: Syracuse, NY</p>   |  <p><b>Kneaders</b><br/>Invested: 2021<br/>Exited: 2023<br/>HQ: Orem, UT</p>     |  <p><b>Vive Collision</b><br/>Invested: 2021<br/>Exited: 2023<br/>HQ: New York, NY</p> |  <p><b>Ojos Locos</b><br/>Invested: 2018<br/>Exited: 2022<br/>HQ: Dallas, TX</p> |  <p><b>Twin Peaks</b><br/>Invested: 2019<br/>Exited: 2021<br/>HQ: Addison, TX</p> |  <p><b>NPC International</b><br/>Invested: 2019<br/>Exited: 2021<br/>HQ: Overland Park, KS</p> |
|  <p><b>Fridababy</b><br/>Invested: 2016<br/>Exited: 2020<br/>HQ: Miami, FL</p>   |  <p><b>Heritage Funeral Homes</b><br/>Invested: 2016<br/>Exited: 2020<br/>HQ: Elizabethton, TN</p> |  <p><b>Massage Envy</b><br/>Invested: 2017<br/>Exited: 2019<br/>HQ: Reno, NV</p> |  <p><b>Maaco</b><br/>Invested: 2015<br/>Exited: 2017<br/>HQ: Los Angeles, CA</p>       |  |  |   |

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