

We Are Entrepreneur Investors

Who We Are

Founded in **2013**

~\$4.5bn¹

75 Person team based in New York, NY

Investment Criteria

Company Size: \$5 - \$75mm EBITDA

Equity Investment: \$25mm - \$200mm+

Geography: North America and Strategic International Opportunities

Deal Structure:

- Majority Buyout
- Minority Investment
- Structured Equity
- Capital Markets Solutions

Fund

| | | | | |
|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|
| Fund 1.0: \$200mm 2014 | Fund 2.0: \$250mm 2019 | Fund 3.0: \$600mm 2021 | Fund 4.0: \$850mm 2023 | Fund 5.0: \$1.2bn 2025 |
|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|

Core Sectors

Multi-Unit Retail

- Food and Beverage
- Franchised concepts
- Out of Home Experiences
- Niche Retail

Consumer/Commercial Services

- Automotive
- Residential Services
- Pet
- Environmental Services
- Mechanical Contractors (MEP)

Health and Wellness






















- MedSpa
- Beauty
- Fitness
- Retailized Healthcare

For New Investment Opportunities:

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¹ Assets under management ("AUM") are \$4.4bn as of 3/31/26 and reflect gross investment values plus unfunded commitments.

Current Investments

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|--|--|---|---|---|---|--|
|  <p>American Fence & Supply Co., Inc.: Commercial fencing, gates, and access controls provider Invested: 2026* HQ: Detroit, MI</p> |  <p>Sarku Japan: Japanese QSR concept with locations throughout the US and Canada Invested: 2025* HQ: Markham, Ontario</p> |  <p>True North Fleet Services: Truck / trailer maintenance and repair provider Invested: 2025* HQ: Glen Mills, PA</p> |  <p>Honey Baked Ham: Iconic retailer known for hams and other specialty food products Invested: 2025* HQ: Atlanta, GA</p> |  <p>Skybound Service Partners: Commercial roofing services provider Invested: 2025* HQ: Atlanta, GA</p> |  <p>Grizzly MEP: Commercial HVAC services provider Invested: 2025* HQ: Athens, GA</p> |  <p>StayTerra: Vacation rental property management company Invested: 2024* HQ: Bradenton, FL</p> |
|  <p>Redwood Environmental: Environmental services provider Invested: 2024* HQ: Bristol, PA</p> |  <p>Mountainside Fitness: Premium value regional fitness concept Invested: 2024* HQ: Scottsdale, AZ</p> |  <p>Accident Care Alliance: Personal Injury focused healthcare provider Invested: 2023* HQ: New York, NY</p> |  <p>First Ridge Service: Residential roofing consolidator Invested: 2023* HQ: Minneapolis, MN</p> |  <p>Firebirds: Polished casual dining concept Invested: 2023 HQ: Charlotte, NC</p> |  <p>Goodturn: Tire and general automotive repair shops Invested: 2023* HQ: Miami, FL</p> |  <p>Flagstop: Virginia based express car wash concept Invested: 2022* HQ: Richmond, VA</p> |
|  <p>Woof Gang Bakery: Largest pet services franchisor Invested: 2022 HQ: Miami, FL</p> |  <p>Authentic Restaurant Brands: Conglomerate of iconic regional restaurant brands Invested: 2021* HQ: Miami, FL</p> |  <p>WOW Carwash: Las Vegas based express car wash concept Invested: 2021* HQ: Las Vegas, NV</p> |  <p>Fat Tuesdays: Frozen daquiri and specialty beverage concept Invested: 2021 HQ: Miami, FL</p> |  <p>Checkers: Leading franchisor of Checkers and Rally's burger restaurants Invested: 2020 HQ: Tampa Bay, FL</p> |  <p>Kona Ice: Largest franchisor of mobile food and beverage concepts Invested: 2019 HQ: Florence, KY</p> |  <p>Out West: Largest franchisee of Outback Steakhouse Invested: 2019 HQ: San Diego, CA</p> |

*Actively pursuing add-ons

Selected Realized Investments

| | | | | | | |
|---|---|---|---|--|--|---|
|  <p>United FP Invested: 2023 Exited: 2024 HQ: Austin, TX,</p> |  <p>Carrols Restaurant Group Invested: 2019 Exited: 2024 HQ: Syracuse, NY</p> |  <p>Kneaders Invested: 2021 Exited: 2023 HQ: Orem, UT</p> |  <p>Vive Collision Invested: 2021 Exited: 2023 HQ: New York, NY</p> |  <p>Ojos Locos Invested: 2018 Exited: 2022 HQ: Dallas, TX</p> |  <p>Twin Peaks Invested: 2019 Exited: 2021 HQ: Addison, TX</p> |  <p>NPC International Invested: 2019 Exited: 2021 HQ: Overland Park, KS</p> |
|  <p>Fridababy Invested: 2016 Exited: 2020 HQ: Miami, FL</p> |  <p>Heritage Funeral Homes Invested: 2016 Exited: 2020 HQ: Elizabethton, TN</p> |  <p>Massage Envy Invested: 2017 Exited: 2019 HQ: Reno, NV</p> |  <p>Maaco Invested: 2015 Exited: 2017 HQ: Los Angeles, CA</p> | | | |

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